

An exclusive interview with a senior maritime personality on the lighter side of life, Mr Loo Tze Kian, Managing Director of LCH Lockton Pte Ltd, shares a side of himself which is little known to others.

1) When I was little, I wanted to be...

I had wanted to work with marine life but I knew that this was not a viable option. Beyond that, I had no idea of what to do as back then there were not many practical choices to choose from compared to now, and most of those options did not interest me. However, I am glad to be in the maritime industry today as I have personally learnt a great deal, built good relationships, and met many people who are gracious, intelligent and interesting. So things turned out fine or even better than I had expected.

2) Please share one little known aspect of your career or your personal life

I find it therapeutic and enjoy dining alone every now and then – something which I am unable to do so in Singapore given my busy work schedule and family life. So when I am away and if there are no commitments, I would find time to eat by myself. It could either be casual street fare with a glass of local beer or fine dining with a bottle of wine.

3) If I'm not in the maritime industry, I would be....

I honestly do not really know what I would do if I had to start from the beginning again. But if I had to choose, I do not mind leaving the corporate world (for the time being at least) to spend some time exploring work related to direct investment. I could work on a flexible schedule and free up more time for my wife and kids. It is also a bonus as I get to be in a less structured and staid environment, not having to be in formal office wear every day.

4) If you can change one thing in your life, or one trait of yours, what would it be?

Offhand, there is really nothing that I would change as I have no major regrets even though I have made many mistakes. I believe the decisions which I have made during the course of my life (some good and some not so good ones) have formed a large part of who I am and where I am at today. Life's a work in progress and I try to always better myself and learn from my mistakes.



5) When I retire...

I doubt that I will ever fully retire. I wish to remain connected to the business world but to a different degree and in a different role. When that happens, I see myself spending more time with my family and picking up new hobbies. On a more idealistic note, I hope to be in a position where I could give back to society in any way possible.

6) What would you say to young people who are thinking of pursuing their careers in the maritime industry?

The maritime industry is not only a very diverse and interesting industry, it is also a strategically vital one for Singapore. Depending on your interest and aptitude, there would definitely be a suitable maritime career out there for you. You will also get to meet people from all walks of life and many different countries given the global nature of the industry. So I would say give it a try and you will discover the wonders of being in the maritime industry.

What's New!

The Maritime Singapore Connect (MSC) Office is part of a SkillsFuture initiative by the Maritime and Port Authority of Singapore. Started in 2016, the new setup under SMF helps to connect maritime employers, industry associations, the government and schools with students, jobseekers and the general public. As a central access point, the MSC Office elevates maritime profiling efforts and provides easy access to maritime education, training and job opportunities.



Visit www.maritimesgconnect.com or email msc@sgmf.com.sg to find out more.

NEWSLETTER

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From the Chairman's Desk

In the blink of an eye we are halfway through 2016. It has been an eventful half year for SMF and Maritime Singapore.

We were delighted to see a great turnout at our events during the Singapore Maritime Week in April, such as the biennial *Offshore Marine Forum* co-organised with Seatrade, where a lively discussion took place about the current state of the industry, and the outlook for oil services. We also officially launched *Sea Asia 2017* to provide an overview of the iconic maritime show that will be held next year from 25 to 27 April, and hosted the *NYPE 2015 Seminar* as part of a series of roadshows in Asia.

Needless to say, SMF continued with existing efforts to profile Maritime Singapore locally and internationally. In early June, we led seven maritime companies together with the Association of Singapore Marine Industries to fly the Singapore flag high at *Posidonia* in Greece under the Singapore Pavilion.

At home, we continued our outreach and profiling initiatives to raise awareness of the industry's opportunities amongst students and the general public. Some of

these activities include going into schools to share insights into the maritime industry, and running advertisement campaigns in the cinemas to profile maritime careers. The newly established Maritime Singapore Connect (MSC) Office has also kicked off some of its inaugural activities for the year, working closely with key stakeholders and institutions to brainstorm ways to promote different maritime career pathways to the public.

SMF is also in the midst of processing applications for the MaritimeONE Scholarship Programme in the lead-up to the awards ceremony in August, and we are happy to have the support of the following sponsors this year: "K" Line Pte Ltd, American Bureau of Shipping, BW Maritime Pte Ltd, Fednav Singapore Pte Ltd, Flagship Ventures Pte Ltd, Global Maritime Talent Pte Ltd, IMC Industrial Group, Jurong Port Pte Ltd, Keppel Offshore & Marine Ltd, NORDEN Shipping (Singapore) Pte Ltd, NYK Shipmanagement Pte Ltd, PSA Corporation Ltd, Plymouth University, Red Dot Shipping Pte Ltd, Sailors' Society, Sembcorp Marine Ltd, Singapore Maritime Academy - Singapore Polytechnic, Singapore Maritime Officers' Union, Singapore

Shipping Association, The Chua Chor Teck Memorial Fund, Thome Ship Management Pte Ltd and SMTG Global (Singapore) Pte Ltd. Thank you for your strong support for SMF's initiatives, and we look forward to working even more closely with you in the months to come.

With best wishes,
Andreas Sohlen-Pao
Chairman
Singapore Maritime Foundation

SMF Board

The SMF Board is steered by the Board of Directors, which comprises prominent personalities from the maritime industry. Our Board sets the direction and provides strategic insight for SMF's initiatives and programmes.



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A REVIEW OF 2016, JAN TO JUNE 2016

STEERING AHEAD...SMF INITIATIVES



MSC Maritime Spotlight Campus Series, 4 & 28 March

In March, the MSC Office worked with the General Insurance Association of Singapore (GIA) and the local universities to co-organise two on-campus talks at SMU and NTU. Speakers included Mr Rama Chandran from QBE Insurance (Singapore), Ms Serene Ong from The Shipowners' Mutual Protection and Indemnity Association, and Ms Kimberley Han from MS Amlin, with Mr Loo Tze Kian from LCH Lockton Pte Ltd, as moderator for the session at NTU. The speakers shared candidly with the undergraduates about the multitude of interesting careers in the growing marine insurance sector in Singapore through their personal and work experiences.



Maritime Campus, 9 March & 20 April

The Maritime Campus is a one-day exhibition that targets junior college students and this year, the exhibition brought the world of maritime to the students in Pioneer Junior College (PJC) and Innova Junior College (IJC), through the exhibition panels and the ship and rig models displayed. A Maritime Quiz was also conducted to encourage students to walk through the exhibition in order to obtain the correct answers and win Popular bookstore vouchers in return. MaritimeONE scholars who are also alumni of PJC and IJC were present as well to share with their juniors about the maritime education, scholarship and career opportunities at the exhibition and at a talk held separately on the same day.



SMF Appreciation Dinner, 10 March

To show our gratitude for our immediate past Chairman Mr Michael Chia and past Board members Mr Goh Teik Poh, Mr Patrick Phoon and Mr Wong Weng Sun who had stepped down from the SMF Board at the end of last year, SMF organised an Appreciation Dinner to thank them for their years of dedication to SMF's and the industry's initiatives. The event was held at Four Seasons Hotel Singapore, where SMF's past and present Board and Advisory Panel members, together with other key leaders and close friends from the maritime industry attended. A photobook was also presented to Mr Michael Chia, which showcased his contribution to Maritime Singapore while serving on the SMF Board for the past ten years.



Understanding and Using the Singapore Ship Sale Form, 17 March

BIMCO has recently included the Singapore Ship Sale Form (SSF) in the suite of standard forms available on their widely used IDEA+2 charter party editor, making it easier for users to access and use the form on a platform that they are familiar with. As such, SMF organised a casual networking seminar at The Bank Bar + Bistro on 17 March to share perspectives on how and why we should use the SSF for the sale and purchase of secondhand vessels. Over 70 industry professionals representing the different stakeholders of ship sale and purchase including ship brokers, ship owners, ship managers, maritime lawyers and maritime bankers attended the event.



Maritime Knowledge Shipping Session 32, 6 April

On 6 April, over 150 marine insurance practitioners and maritime professionals attended the 32nd Maritime Knowledge Shipping Session held at the STI Auditorium at Capital Tower. The topic discussed for this session was on Marine Risk Accumulation on Shore and at Sea, where invited guest speakers Mr Peter Ulrich, Senior Vice President of Risk Management Solutions Inc and Mr William Pang, Director of Marine Claims Office of Asia Pte Ltd shared their valuable insights and areas of expertise with the participants. The participants were then engaged in a lively Q&A session which took place at the end of the session, moderated by Mr Nicholas Sykes, Senior Associate of Clyde & Co Clasis Singapore Pte Ltd.



Maritime Touch Programme, 16 April

The Maritime Touch Programme is a new initiative where SMF sends our Maritime Ambassadors into secondary schools or JCs, to give a talk to the students during their assembly period or when they are having career fairs on campus. These talks aim to showcase the diversity of the maritime industry and its many career prospects. The inaugural session was held on 16 April at Tampines JC's Career Symposium, where speakers from 12 different professions were invited to speak. Ms Jackie Lan from the marine insurance sector and Mr Wayne Siek from the marine & offshore sector were the two Maritime Ambassadors invited to share about their personal experiences in the industry and the various opportunities it offers with the students.



Offshore Marine Forum & Sea Asia 2017 Launch Reception, 19 April

The 2nd edition of the Offshore Marine Forum (OMF) was held at Marina Bay Sands Singapore during this year's Singapore Maritime Week (SMW). The event brought industry leaders in the region together amidst current challenging and complex operating environments to share and discuss their views and outlook of the industry. About 150 senior management professionals from the offshore industry attended the forum, led by a panel of key industry experts on the subject matter. Following the OMF, seminar participants joined other senior maritime professionals for the Sea Asia 2017 Launch Reception. Over 250 guests gathered to hear an overview of the next Sea Asia show, which will be held from 25 to 27 April 2017.



NYPE 2015 Seminar, 22 April

The NYPE (New York Produce Exchange) form is the most widely used standard time charter party in the dry cargo sector of the industry, and SMF has been working together with the Association of Ship Brokers and Agents (ASBA) and BIMCO on the revisions to the form. Key amendments made to the NYPE include delivery/redelivery and hire payments, together with a number of new clauses that were introduced such as hull fouling and electronic bills of lading. On 22 April, over 130 ship owners, ship charterers, ship brokers and maritime lawyers gathered at Maxwell Chambers to hear from members of the drafting team on the NYPE 2015 launched last October. This session hosted by SMF in Singapore during SMW was the first of a series of four NYPE 2015 seminars held over a week in Asia.



Cinema Advertisement Campaign, 28 April to 25 May

To reach out to the general public, especially the youth – about the maritime industry and its many career opportunities, SMF ran a cinema advertisement campaign with Golden Village (GV) for four weeks from 28 April to 25 May, to screen the 30-second Maritime Profiling Video as a commercial before the movie plays. The advertising dates were timed to coincide with the premiere of the popular Marvel blockbuster, 'Captain America: Civil War', and the video was showcased at all the 11 GV theatres (a total of 91 movie halls) before all the movies screened during this period. Over 1 million movie-goers visited the GV cinemas in the span of four weeks, which is also during the MaritimeONE Scholarship application period and right after the SMW 2016.



Maritime Experiential Programme, 13, 16, 20 & 24 May

The Maritime Experiential Programme (MEP) is organised annually, specially for the secondary school students in Singapore, to create awareness and instil interest in today's youth to pursue a maritime education and consider a maritime career in future. Through this programme, students go on guided educational tours to restricted maritime locations such as the shipyards, port terminals and sea tours as well as to the Singapore Maritime Gallery, to learn more about the industry, its various sectors and its many career opportunities. The first session conducted in May reached out to over 400 students and teachers from five secondary schools. The next MEP will take place in October this year.



MSC Briefing for SMU Office of Career Services, 25 May

On 25 May, the MSC Office organised a sharing session about the maritime industry for SMU's Office of Career Services team. The team showed keen interest during the 1.5-hour session, where they learnt more about Singapore's achievements as a leading International Maritime Centre, the Government's investments and plans for the Tuas Next Generation Port, and the reasons why the many opportunities in the maritime industry were good careers for SMU undergraduates. The session also served to clarify misconceptions about the maritime industry, discuss global trends and their implications for the industry, as well as an overview of the internship, management associate programmes, scholarship and career opportunities in the maritime industry.



Posidonia, 6 to 10 June

Posidonia 2016 was held from 6 to 10 June at the Athens Metropolitan Expo, Greece. The SMF, together with the Association of Singapore Marine Industries led Singapore's participation as a National Pavilion at the Posidonia show, with support from International Enterprise Singapore and the Maritime and Port Authority of Singapore. This year, seven companies – Keppel Offshore & Marine Ltd, LFA Global Pte Ltd, Marshall Cavendish Business Information Pte Ltd, Net Vision SEA Pte Ltd, Paxocean Engineering Pte Ltd, Sembcorp Marine Ltd and TEHO Water & Envirotec Pte Ltd, formed the Singapore Pavilion at Posidonia, showcasing Singapore's maritime capabilities and services to the international audience.



Youth Matters

Chia Wei Shan, Mavis Fednav – MaritimeONE Scholar (Awarded in 2014)

My maritime journey began when I was in Hong Kong participating in an overseas community service project. We were tasked to load a forty-foot container with materials that would be used to help set up a school and hospital in Tanzania, Africa. There, I encountered a bottleneck in their operations due to the expensive freight rates then. The experience taught me not to take the transportation of goods for granted, and I began to wonder about the processes involved in 'shipping' something from one place to another.

My interest in the intricacy and dynamism of the maritime industry grew as I went on to attend industry talks conducted at the Singapore Management University. I eventually took up the Maritime Economics Concentration (MEC) programme as part of my degree course. The MEC programme gave me the chance to go on Industry Study Missions to Shanghai, Rotterdam and Antwerp, where I got to visit the ports there and learn from the professionals.

When the opportunity came to take on the MaritimeONE Scholarship, the added support helped fund my education, but more importantly opened doors for more opportunities. Being a MaritimeONE scholar meant getting exclusive invites to industry events such as the Singapore Maritime Dialogue, the Maritime Knowledge Shipping Sessions and to recreational and bonding activities such as mini golf games and learning journeys.

I was fortunate to work with Fednav Singapore – my sponsoring company, under the MPA-GIA (Global Internship Award under the Maritime and Port Authority of Singapore) programme, and the experience was truly rewarding. I am grateful to Fednav Singapore for their strong support and willingness to train and teach individuals like myself.

I look forward to joining the maritime workforce upon graduation and I hope to be able to contribute to the industry and fulfil my aspiration to be a ship charterer.